

APPROVED TEXTBOOKS
Idaho Real Estate Education Council
Effective 9/2012 (Updated 11/2012)

Required Materials for Sales and Broker Prelicense Courses

**** Idaho Real Estate License Law and Rules**, Idaho Real Estate Commission required for:
Sales Prelicense Module I & Module II
Brokerage Management
Real Estate Law

Available for download: <http://irec.idaho.gov/publcs/license-law-and-rules.pdf>
Available for purchase: <http://irec.idaho.gov/forms/ree094.pdf>

SALES PRELICENSE

MODULE I & MODULE II

Sale Prelicense Module I Outline, Idaho Real Estate Commission, (revised 6/2010), (exam 08/2008).

Sale Prelicense Module II Outline, Idaho Real Estate Commission, (revised 6/2010), (exam 10/2008).

**** Idaho Real Estate Handbook 2nd Edition**, Byers, Chuck A. Professional Marketing Concepts, LLC, 2012.
ISBN: 978-1-4675-2592-3 <http://www.pmctraining.org/>

One of the following must also be used for the Sales Prelicense courses.

Modern Real Estate Practice, 18th edition. Galaty, Fillmore W., Wellington J. Allaway and Robert Kyle. Real Estate Education Company, 2010. ISBN: 978-1-4277-8790-3 & ISBN: 1-4277-8790-5 <http://www.recampus.com>

Mastering Real Estate Principles, 5th edition. Cortesi, Gerald R. Chicago: Real Estate Education Company, 2009. ISBN: 1-4277-6775-0 <http://www.recampus.com>

Real Estate Principles. Rockwell Publishing Company, 2006. ISBN: 978-1-887051-70-5
<http://www.rockwellpublishing.com/asp/company/products.asp>

BROKER PRELICENSE

BROKERAGE MANAGEMENT

Brokerage Management Outline, Idaho Real Estate Commission, (revised 9/2010) (exam 5/2009).

REAL ESTATE LAW

Idaho Real Estate Law Handbook, Revised September 2008. May, J. Dee and Freeman, Duncan B. Twin Falls: J. Dee May. (exam 5/2009)

REAL ESTATE FINANCE

Essentials of Real Estate Finance, 13th edition revised. Sirota, David. & Barrell, Doris. Chicago: Dearborn Real Estate Education Company, (2012) (this includes all materials & exams issued to providers by Dearborn). ISBN: 978-1-4277-3819-6 & ISBN: 1-4277-3819-X <http://www.recampus.com>

VALUATION & ANALYSIS

Real Estate Appraisal, 6th edition. Schram Jr., Joseph F. Bellevue, WA: Rockwell Publishing Company, 2012 (this includes all materials issued to providers by Rockwell) (exam revision 12/2009).
ISBN: 978-1-887051-84-2 <http://www.rockwellpublishing.com/asp/company/products.asp>

****These materials may be helpful if you are preparing to take the state licensing exam.**